



**RED HAT OPEN SOURCE DAY**

**ROMA** 20 NOVEMBRE 2019 | **MILANO** 3 DICEMBRE 2019

# **EXPAND**

**YOUR POSSIBILITIES**



RED HAT OPEN SOURCE DAY

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# EXPAND YOUR POSSIBILITIES

**Gianni Anguilletti**

Vice-President Francia, Italia, Spagna, Portogallo, Israele e Grecia  
Red Hat



accenture

cisco

Hewlett Packard  
Enterprise

IBM

JUNIPER  
NETWORKS

Microsoft

SAP

Alfresco

Almaviva



BlueMind

Couchbase  
NoEQUAL

darwin  
computing  
CLOUD & DATA CENTER EVOLUTION

DELPHIS INFORMATICA

dynatrace

elastic

EUROTECH

extrared

EXTRAORDY  
LA FORMAZIONE  
UFFICIALE RED HAT



Fast Lane  
FORMAZIONE UFFICIALE  
RED HAT

gway

KINETIKON

KIRATECH  
WE DEVOPS IT

Lenovo

Liferay

<MOLLO//IT>  
SINCE TOMORROW

par-tec  
beyond the IT domain

plurimedia

QUADRATA  
SERVICE GROUP S.R.L.

RIOS  
RETE ITALIANA  
OPEN SOURCE

SEACOM  
the leading open source architects

SINTHERA.COM  
> KEEP MOVING FORWARD

SMC

SORINT  
lab

SOURCESENSE

spindox  
DIGITAL SOUL

ZABBIX

ZEXTRAS

zimbra  
A SYNACOR PRODUCT

esprinet

MATICMIND

REPLY  
OPEN

TechData  
Advanced Solutions

V-Valley  
the Value of esprinet

Red Hat



# Red Hat Valori fondamentali

LIBERTÀ

RESPONSABILITÀ

IMPEGNO





# Red Hat

In numeri

**COMPLETEZZA**  
FUNZIONALE



Oltre il

**90%**

Delle aziende

FORTUNE

**500**

utilizza

SOLUZIONI &  
PRODOTTI

**RED HAT**

**~13,815**

DIPENDENTI

**100+**

UFFICI

**40+**

NAZIONI

**ALLEANZE**

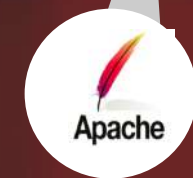
VASTO ECOSISTEMA  
DI PARTNER

**LEADER** ENTERPRISE

OPEN SOURCE



**1M+**  
projects







**Red Hat**







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# EXPAND YOUR POSSIBILITIES

**Rodolfo Falcone**

Country Manager, Red Hat Italia





# Red Hat Italia

## OPEN ORGANIZATION

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**RED HATTERS 2018**

**RED HATTERS 2019**

**161**



**192**



**VASTO ECOSISTEMA  
DI PARTNER**



# Red Hat Italia





conship

# RED HAT OPEN SOURCE DAY 2019



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# EXPAND

YOUR POSSIBILITIES

*64 Speech > 84 Speaker*

**41 STAND  
EXPO AREA**

**STAND  
RED HAT**

**9 SESSIONI  
PARALLELE  
POMERIDIANE**

**NETWORKING**





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# **EXPAND**

**YOUR POSSIBILITIES**

# Red Hat's bold goals

How we work together to change the world of software

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Werner Knoblich  
SVP & GM Red Hat EMEA

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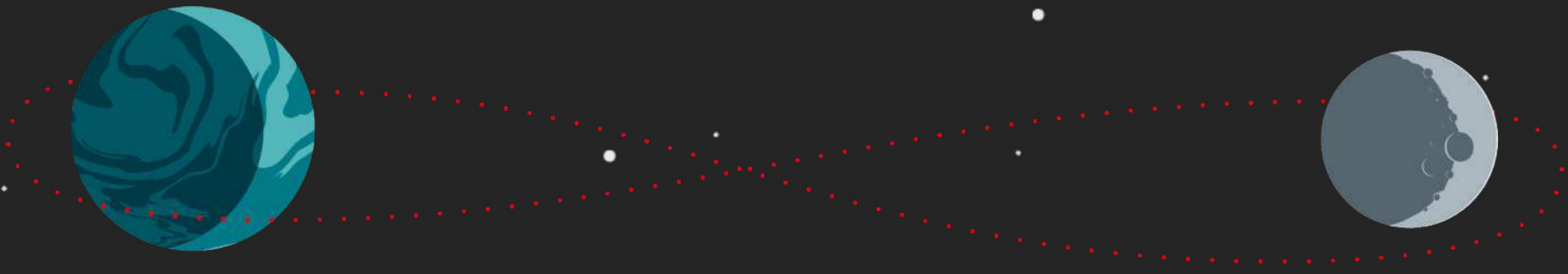
Craig Muzilla  
SVP Core Products & Cloud  
Services Business Group

The background is a dark, starry space scene. It features numerous small white dots representing stars. In the upper right, there is a large, detailed planet or moon with a blue and grey surface. The left and bottom corners are decorated with abstract geometric shapes, including red and grey lines and circles, some of which are dotted.

SO MANY SAW  
OPPORTUNITY IN THE STARS



EVERY GREAT ACHIEVEMENT BEGINS WITH A BOLD GOAL



# WE WANT TO EXPLORE OUR WORLD



Yuri Gagarin: first person in space



NASA Apollo mission planning

# A BOLD GOAL REQUIRES INVENTIVE TECHNOLOGY

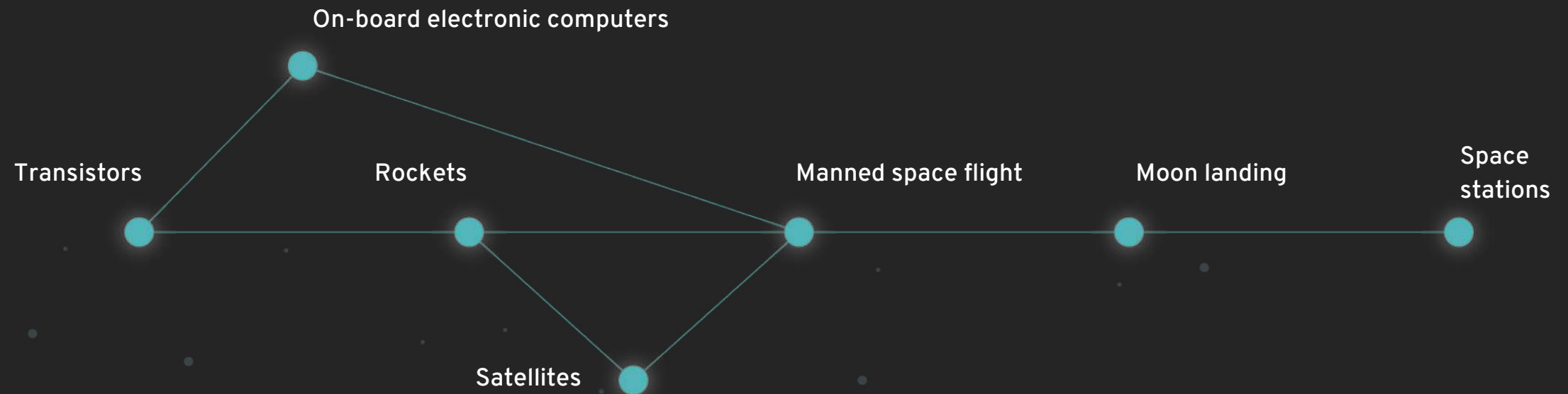


Soyuz Entry Module

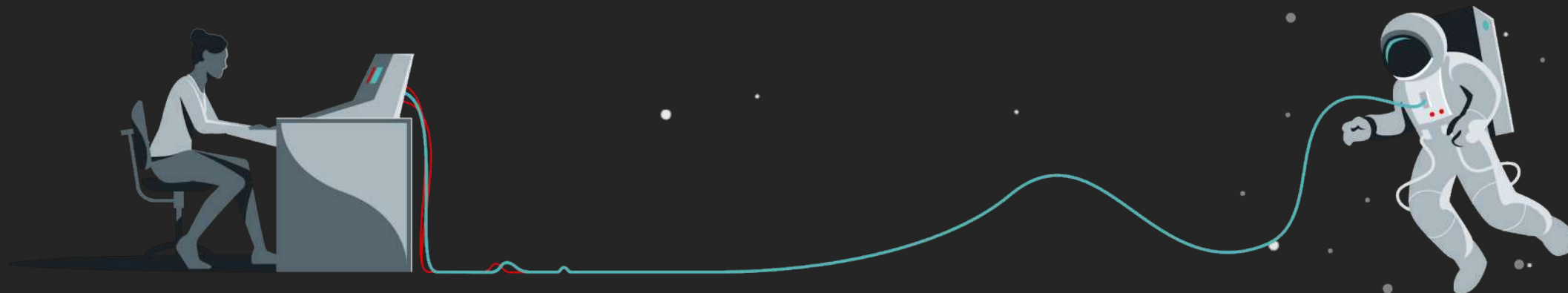


Apollo 11 Command Module

# FROM TRANSISTORS TO ROCKETS



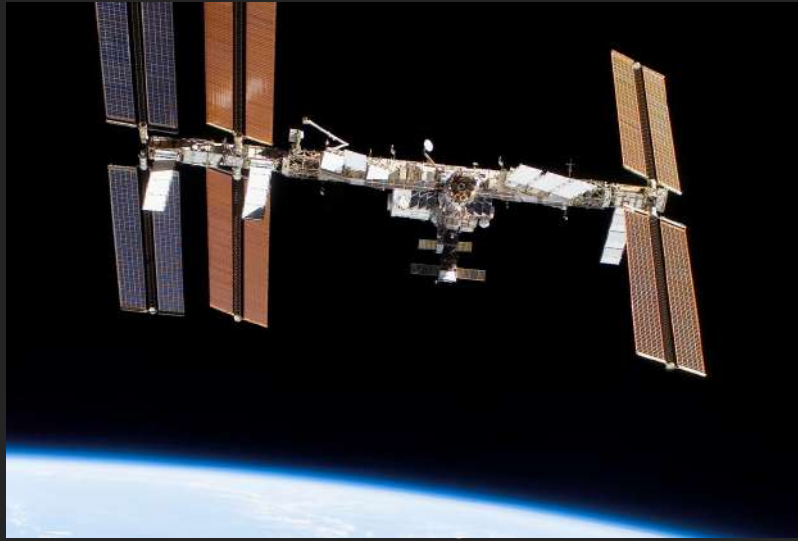
BOLD GOALS REQUIRE PEOPLE WORKING TOGETHER  
TO OVERCOME OBSTACLES



# FIRST COMPETITION, THEN COOPERATION



Handshake in space




International Space Station

The background is a dark, starry space scene. In the upper right, there is a large, detailed planet with a blue and white horizon. The rest of the background is filled with numerous small white dots representing stars. In the corners, there are abstract geometric shapes and lines in red and grey, some appearing as streaks or orbits.

WE SET OUT TO CHANGE  
AN INDUSTRY



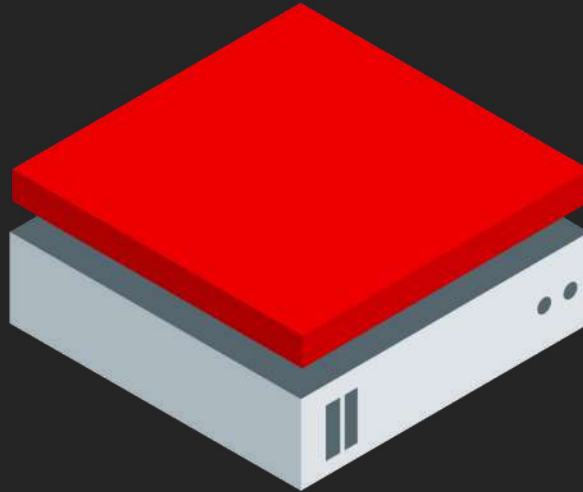
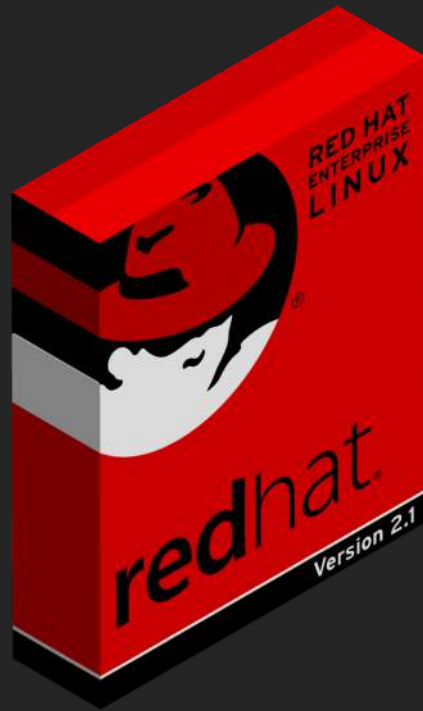
The background is a dark, starry space scene. In the upper right, there is a large, detailed planet with a blue and white horizon. Numerous small white dots of varying sizes represent stars. In the top left and bottom right corners, there are decorative elements consisting of parallel lines and dots, suggesting a sense of depth or motion.

At Red Hat, we set bold goals,  
help foster technological innovation,  
and collaborate with passionate people  
**to make things happen.**

**BOLD GOAL #1**

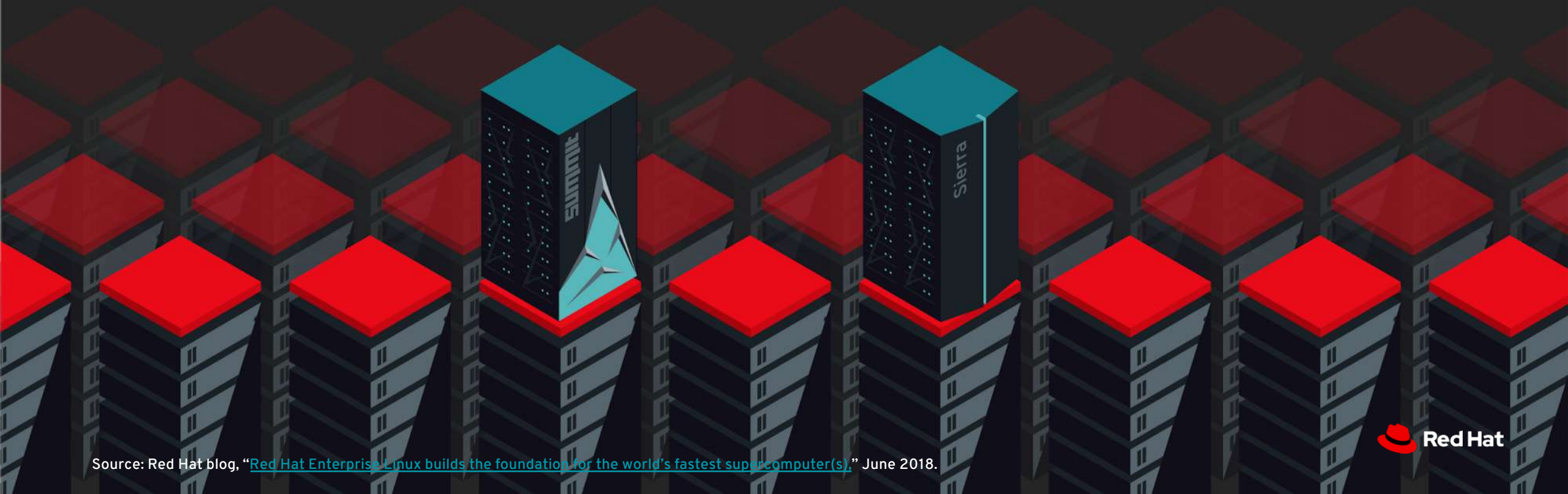
MAKE LINUX THE  
ENTERPRISE STANDARD

# RED HAT ENTERPRISE LINUX 2.1



# THE ENTERPRISE DATACENTER STANDARD

The world's fastest supercomputers run Linux



Source: Red Hat blog, "[Red Hat Enterprise Linux builds the foundation for the world's fastest supercomputer\(s\)](#)," June 2018.



# THE FOUNDATION FOR THE FUTURE





# Red Hat Enterprise Linux 8

**BOLD GOAL #2**

MAKE OPEN HYBRID CLOUD  
THE DEFAULT ARCHITECTURE



# AND THEN CAME CLOUDS

But it's about also traditional, private clouds and multiple public clouds



BARE METAL



VIRTUAL



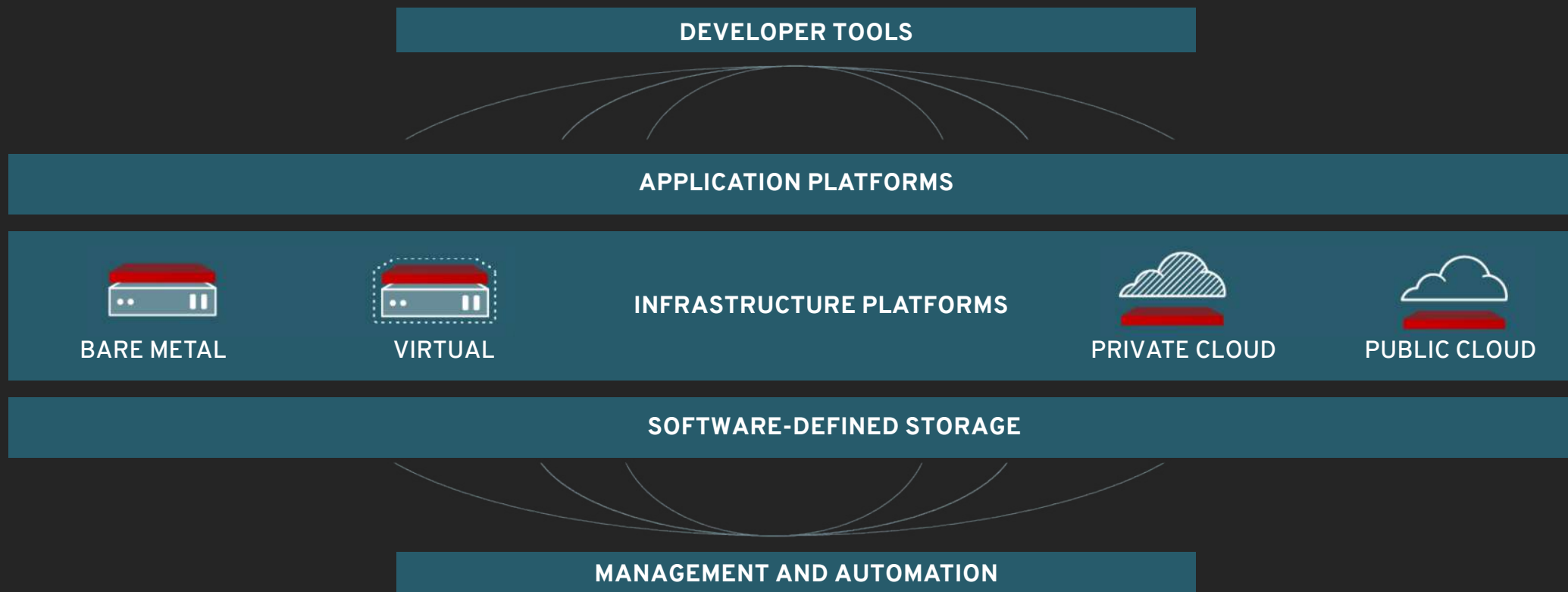
PRIVATE CLOUD



PUBLIC CLOUD

# RED HAT'S VISION - OPEN HYBRID CLOUD

We have been delivering on this consistent vision for 5+ years



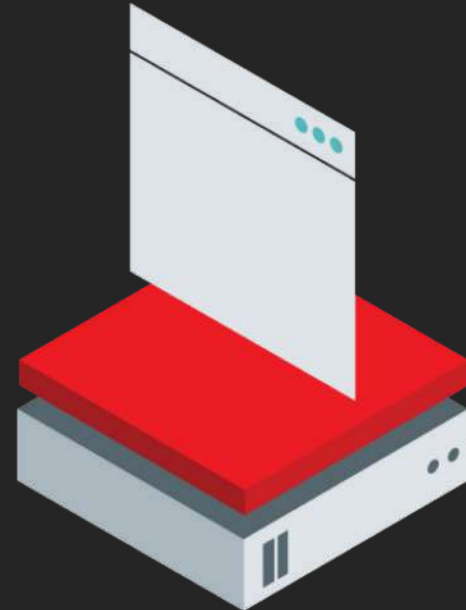
# HYBRID = CONTAINERS + LINUX

RHEL & OpenShift - The foundation for Hybrid



# DEVELOPERS NEEDED TOOLS & SERVICES

Building application development tools for cloud native



# MANAGEMENT & DATA ACROSS HYBRID

Whether on- or off-premise, management & common storage fabric



**BOLD GOAL #3**

# EXTEND YOUR DATACENTER TO THE HYBRID EDGE

# MOVING HYBRID TO THE EDGE

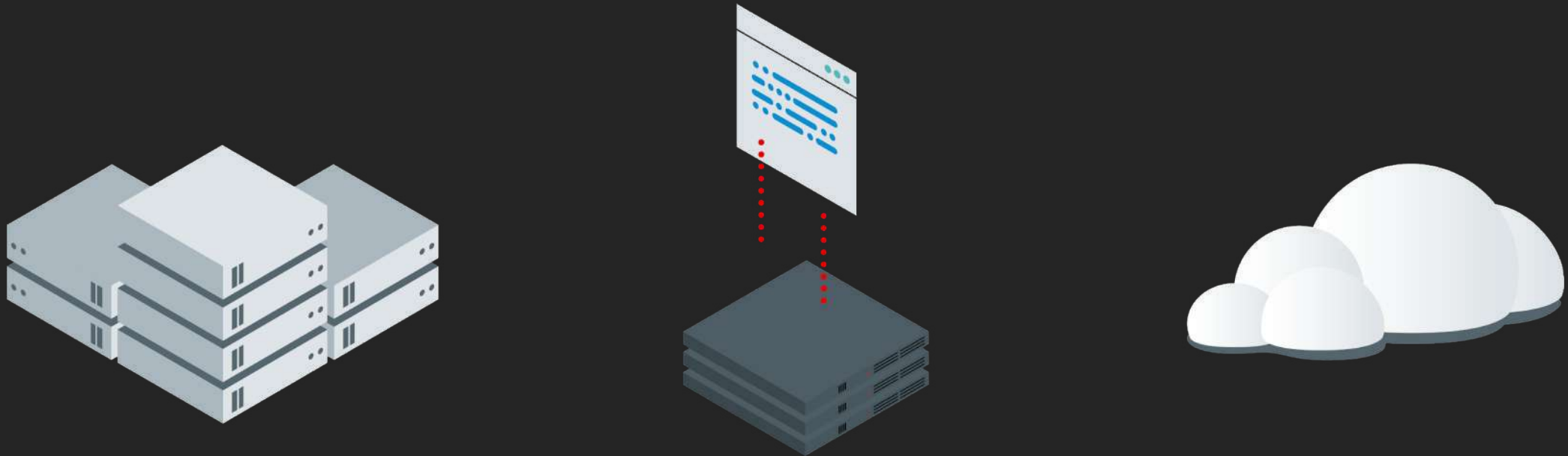
You must keep control (and you can)





# PROCESS DATA AT THE SOURCE

Massive amounts of information & split-second timing



**OUR NEXT BOLD GOAL**

**BRING RED HAT & OPEN SOURCE  
TO THE ENTIRE UNIVERSE**

# WE HAVE BEEN HERE BEFORE

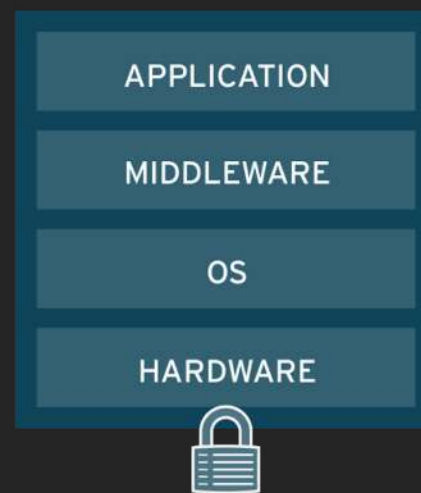
## IBM



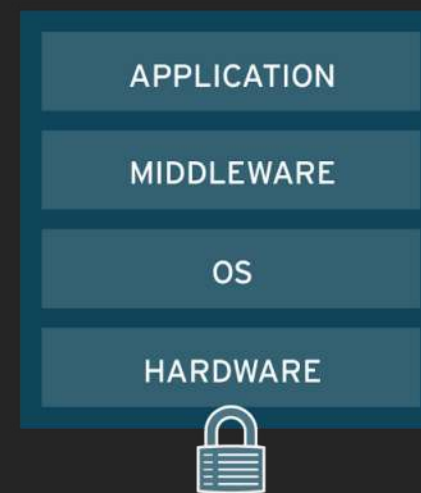
## SUN



## HP



## DIGITAL



# BREAK THE CLOUD SILOS



**IBM**



**SUN**



**HP**



**DIGITAL**



# OUR VISION IS HYBRID CLOUD

 **Red Hat**  
Ansible Automation

 **Red Hat**  
Satellite

 **Red Hat**  
Insights

 **Red Hat**  
CodeReady



 **Red Hat**  
Integration

 **Red Hat**  
Application Runtimes

 **Red Hat**  
Process Automation

 **Red Hat**  
OpenShift Container Platform

 **Red Hat**  
OpenShift Container Storage

 **Red Hat**  
Enterprise Linux

 **Red Hat**  
Virtualization

 **Red Hat**  
OpenStack Platform

 **aws**

 **Google Cloud**

 **IBM Cloud**

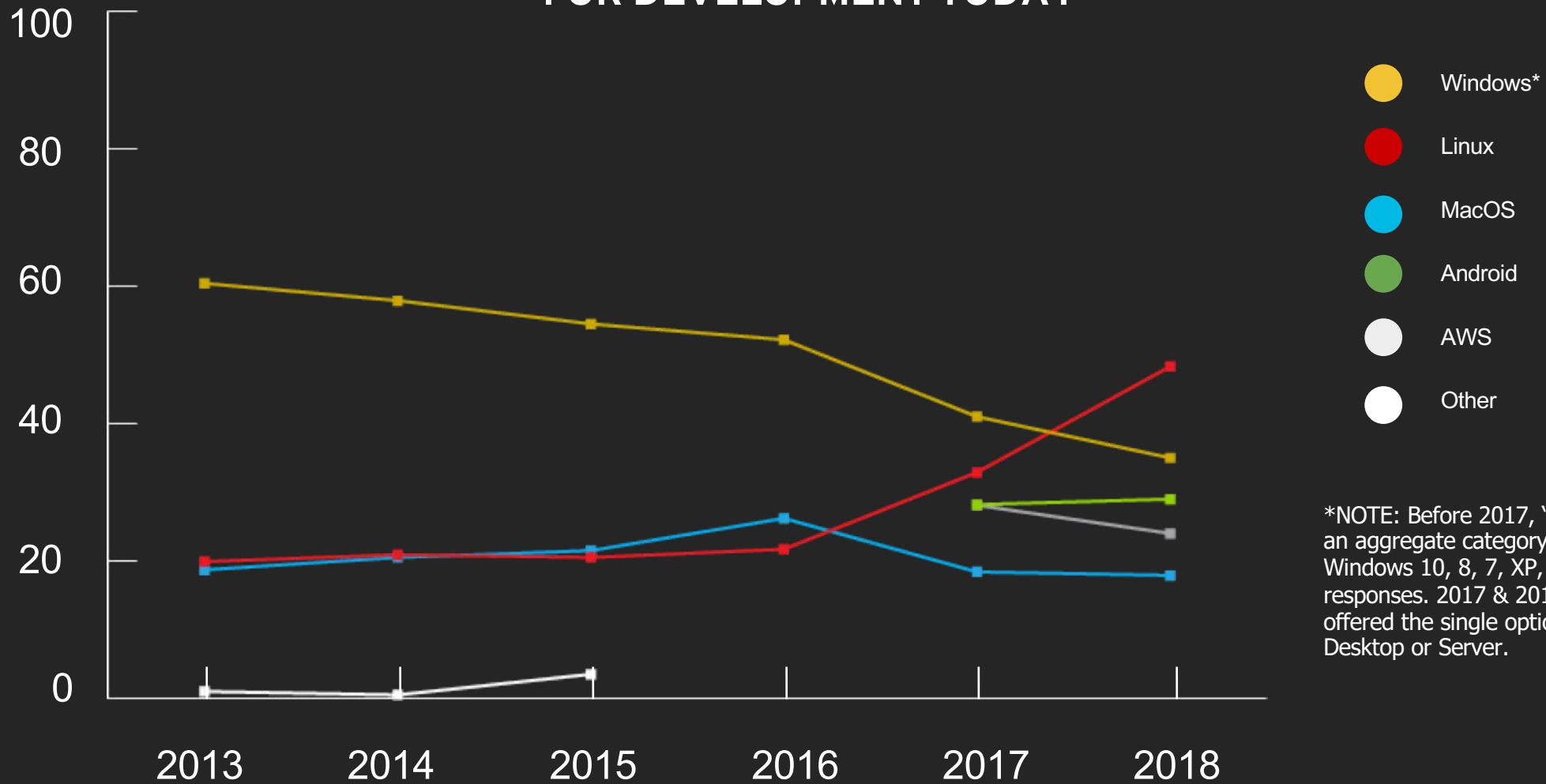
 **Microsoft Azure**

 **OTHER  
PUBLIC CLOUDS**

 **Red Hat**  
Enterprise Linux

# LINUX IS THE MOST-USED PLATFORM

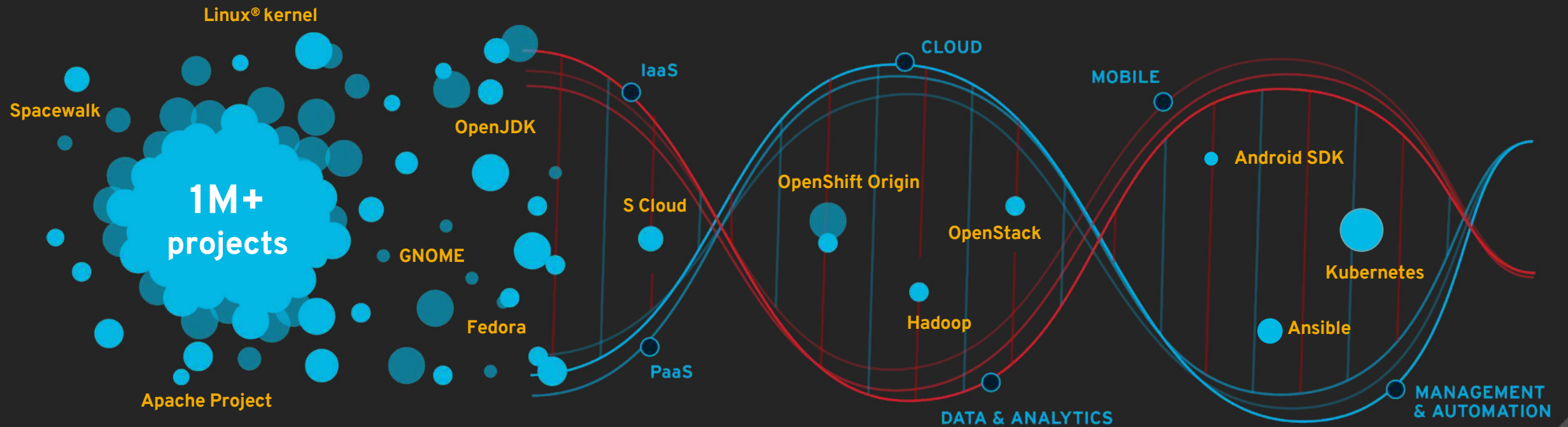
## FOR DEVELOPMENT TODAY



\*NOTE: Before 2017, "Windows" is an aggregate category that includes Windows 10, 8, 7, XP, & Vista responses. 2017 & 2018 surveys only offered the single option: Windows Desktop or Server.

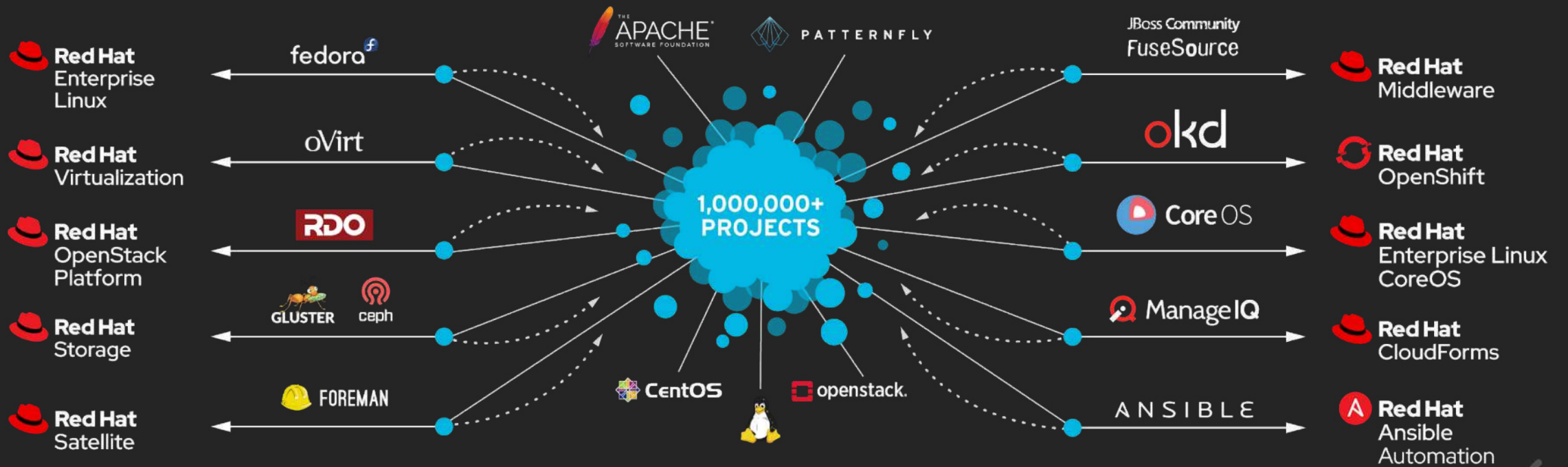
Source: Most popular technology platforms, Stack Overflow, [Developer Survey Results 2018](#) & [Developer Survey Results 2017](#).  
Most popular desktop OS, Stack Overflow, [Developer Survey Results 2013-2016](#).

# OPEN SOURCE IS THE SOURCE OF TECHNOLOGICAL INNOVATION





# FROM PROJECTS TO PRODUCTS



**OUR NEXT BOLD GOAL**

**BRING RED HAT & OPEN SOURCE  
TO THE ENTIRE UNIVERSE**



WE WILL GET THERE TOGETHER  
THE OPEN SOURCE WAY